

## **Insurance** (Examples: Term plans, Investment linked insurance plans, Whole of life, Endowment)

### **Why you may select this product**

- Protection products are meant to cover shortfall in your / your dependent(s) protection needs against untimely death and critical illness.
  - For level term plans, you desire to have constant insurance coverage as per the contracted term.
  - For reducing sum assured plans you are looking for a reducing coverage on account of: your liabilities reducing over time (examples reducing loan obligation) or reduced coverage as costs decreased or dependency on your income reduces.
  - For reducing sum assured there are two options a) Reduce by age 65 years or b) reduce by age 80 years. Your choice between the two reflects your dependents' needs and/or your liabilities will reduce by the selected age.
  - You choose a plan with a sum assured exceeding your shortfall only if you foresee your protection needs will increase in the future;
  - You choose Investment Linked insurance plans for purpose of protecting and achieving your financial goals. The underlying fund(s) selected by you should fit your risk profile. You understand that you may need other insurance plans for a more comprehensive coverage to address your protection need.
  - Other reasons:
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### **Key risks that you must understand before purchasing this product**

- Taking up an insurance plan is a long term commitment and early termination or amendments can attract high pre-mature cancellation cost or loss of capital. In addition, your insurance coverage will be reduced and you may not be able to take up another plan with the same coverage at the same premium.
- Any changes in your country of residency may result in foreign currency exchange risks and foreign tax implications. In some cases it may mean you cannot continue with the insurance plan anymore. Please consult your tax consultant for more information on your tax obligations and how a change in your country of residency may impact you.
- Investment Linked insurance plan will be subjected to the risks of the underlying funds selected by you (including but not limited to risks arising from the markets, countries or sectors in which the sub-fund invests. You should consider underlying funds with the same risk rating as your risk profile to ensure suitability.
- You understand that the value of underlying funds in an Investment Linked insurance plan may rise or fall - previous track records may not be continued. You are aware that any past track records of dividend payout are not guaranteed. The risk ratings of the underlying funds in an investment linked insurance plan may change from time to time. We encourage you to review your investments on a regular basis to ensure the suitability of the underlying funds that you have selected.

**Please refer to your Product Summary and the Acknowledgement Page for a full list of the risks that you must take note of.**

### **Documents that you must receive from us:**

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|--|--------------------------------|---|
| • Customer Profile Form <sup>^</sup>         | • Product Summary              | • Goal Planner Report                       |
| • Policy Illustration & Acknowledgement Page | • Your Guide to Life Insurance | • Risk Profiling Questionnaire <sup>^</sup> |

<sup>^</sup>Not applicable if the previous version has been provided within the past one year.

If you have purchased an Investment-Linked Insurance Plan, you will also receive:

- Your Guide to Investment-Linked Insurance Plan and Product Highlight Sheet(s) for underlying fund(s) selected

**Please read all documents provided.**

**With HSBC's 30-day Service Pledge, should you change your mind after purchasing any of our life insurance plans, speak to us within 30 days [from the date of inception of your plan] and we will refund all premiums paid. Please refer to our 30-day Service Pledge brochure for the terms and conditions.**

**I confirm that I agree with the content stated above. I understand that this disclosure section does not equate to an endorsement by HSBC Bank (Singapore) Limited that the product is suitable to me. I have read and understood the information contained in this document (including the product features and all the relevant risks).**

## **Unit Trust (Excluding Liquid Alternative)** (Examples: fixed income funds, Equity funds, multi asset funds)

### **Why you may select this product**

- The fund(s) selected by you should fit your investment strategy, choice of market, currency and sectoral preference.
  - You choose fund(s) with regular dividend payouts, as you prefer to receive income (in the form of cash or investment units) instead of only relying on potential capital growth.
  - Other reasons:
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### **Key risks that you must understand before purchasing this product**

- Value of unit trust may rise or fall - previous track records may not be continued. You are aware that any past track records of dividend payout does not represent the future trend and is therefore not guaranteed.
- Any changes in your country of residency may result in foreign currency exchange risks and foreign tax implications. In some cases it may mean you cannot continue with the investment anymore. Please consult your tax consultant for more information on your tax obligations and how a change in your country of residency may impact you.
- In the event that the fund(s) selected is / are of higher risk rating than your risk profile, you are aware that you are taking a higher risk than what you may be comfortable with.
- Even though a fund may be in the currency of your preference, it could carry foreign exchange risk since the underlying investment may not be the same currency as the fund.

**Please refer to the fund's Product Highlight Sheet(s) for a full list of the risks that you must take note of.**

### **Documents that you must receive from us:**

- Customer Profile Form<sup>^</sup>
- Prospectus
- Goal Planner Report
- Transaction Form
- Product Highlight Sheet
- Risk Profiling Questionnaire<sup>^</sup>
- Fund factsheet (Not applicable for newly launched funds)

<sup>^</sup>Not applicable if previous version has been provided within the past one year.

**Please read all documents provided.**

**With HSBC's 30-day Service Pledge, should you change your mind after purchasing any of our open-end authorized funds, speak to us within 30 days to cancel the purchase and we will refund the initial sales charges paid Please refer to our 30-day Service Pledge brochure for the terms and conditions.**

### **Declaration**

I confirm that I agree with the content stated above. I understand that this disclosure section does not equate to an endorsement by HSBC Bank (Singapore) Limited that the product is suitable to me. I have read and understood the information contained in this report and all documents provided to me (including the product features and all the relevant risks).

## **Liquid Alternative Unit Trust** (Examples: multi asset liquid alt funds)

### **Why you may select this product**

- You are looking at portfolio diversification (low correlation to traditional asset classes) using fund that may have derivatives.
  - You have a specific interest in alternative asset class.
  - You have a long investment horizon.
  - You have a higher risk appetite and are prepared to invest in a product that has a potential for a higher volatility and possibly higher returns.
  - Other reasons:
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### **Key risks that you must understand before purchasing this product**

- Alternatives use derivatives to achieve their investment objective which can result in long/ short positions which can cause higher volatility and potential drawdown in the investment.
- Liquid alternatives use leverage that can go as high as 500% or more. In an extreme scenario, investments made through derivative may cause the investor to lose his entire principal amount invested
- Liquid alternative products may have liquidity issues in times of extreme crisis.
- Any changes in your country of residency may result in foreign currency exchange risks and foreign tax implications. In some cases it may mean you cannot continue with the investment anymore. Please consult your tax consultant for more information on your tax obligations and how a change in your country of residency may impact you.

**Please refer to the fund's Product Highlight Sheet(s) for a full list of the risks that you must take note of.**

### **Knowledge & Experience:**

Your choice of investment in liquid alternative is based on your confirmation prior to specific product discussion that:

1. Over the past 5 years, you have held alternative / liquid alternative funds, funds that invests in derivatives or structured products; or
2. You are an experienced or knowledgeable investor who is confident to make investment decisions on the above strategies/vehicle; and
3. You understand the following that are generally relevant for investing in liquid alternatives:
  - Use of derivatives which may result in leverage and long/ short positions
  - Volatility and potential drawdown
  - Concept of risk-adjusted return, correlation

### **Documents that you must receive from us:**

- Customer Profile Form<sup>^</sup>
- Prospectus
- Goal Planner Report
- Transaction Form
- Product Highlight Sheet
- Risk Profiling Questionnaire<sup>^</sup>
- Fund factsheet (Not applicable for newly launched funds)

<sup>^</sup>Not applicable if previous version has been provided within the past one year.

**Please read all documents provided.**

**With HSBC's 30-day Service Pledge, should you change your mind after purchasing alternative/liquid alternative fund funds, speak to us within 30 days to cancel the purchase and we will refund the initial sales charges paid. Please refer to our 30-day Service Pledge brochure for the terms and conditions.**

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## **Structured Products** (Examples, Structured Deposit, Structured Notes, Equity linked notes)

### **Why you may select this product**

- The specific structured product, including the underlying, selected by you should fit your investment strategy, choice of underlying market, currency and payoff preference.
  - You should be familiar with the underlying and willing to hold them in the event of a conversion, if the underlying is shares.
  - Other reasons:
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### **Key risks that you must understand before purchasing this product**

- Even though a Structured product may be aiming to provide 100% capital on maturity, it is subject to capital risk if the Structured product is terminated before maturity.
- You are aware that for Notes that do not aim to return capital at maturity, you may end up with the selected underlying security upon maturity. And the value of these securities can lead to a full capital loss in extreme scenarios.
- Any changes in your country of residency may result in foreign currency exchange risks and foreign tax implications. In some cases it may mean you cannot continue with the investment anymore. Please consult your tax consultant for more information on your tax obligations and how a change in your country of residency may impact you.
- In the event that the Note(s) selected is / are of higher risk rating than your risk profile, you are aware that you are taking a higher risk than what you may be comfortable with.

**Please refer to the Risk Disclosures section in the All-In-One Document (AIOD) for a full list of the risks that you must take note of.**

### **Documents that you must receive from us:**

- Customer Profile Form<sup>^</sup>
- All-In-One Document (AIOD)
- Transaction Form
- Goal Planner Report
- Risk Tolerance Questionnaire<sup>^</sup>

<sup>^</sup>Not applicable if previous version has been provided within the past one year.

**Please read all documents provided.**

### **Declaration**

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## **Bonds**

### **Why you may select this product**

- You are looking for a regular return/payout from your investment.
  - You want an investment that can provide 100% capital on maturity; and whilst you understand that the bond may be subjected to the credit and default risk, you believe in the credibility of the issuer.
  - Other reasons:
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### **Key risks that you must understand before purchasing this product**

- Bonds are for medium to long term investment and not for short term speculation.
- Interest coupon and principal amount at maturity is subject to the credit risk and default risk of the Issuer.
- Credit ratings assigned by credit rating agencies may not reflect all of the risks related to the Bonds and the Issuer.
- Bond prices typically moves in the opposite direction to a change in interest rates. You may realize capital loss if you choose to sell the bond before maturity when interest rate rises (i.e. bond value may decrease).
- The value of cash flows in terms of their purchasing power will decrease in times of inflation as the payments of a bond (with the exception of Floating Rate Notes) are fixed during the tenor of the bond.
- HSBC may, but is not obliged to repurchase Bond from you based on the prevailing market conditions.
- Factors affecting the market price of the Bonds include, but are not limited to, fluctuations in interest rates, credit spreads, and liquidity premiums.
- Foreign currency denominated bonds may be exposed to foreign exchange risk upon conversion to your home currency.

### **Additional Risk Factors for Callable Bonds**

- The Issuer has the right (but not the obligation) to early redeem Bonds prior to maturity date.
- You may incur substantial loss and may not be able to reinvest the amount received at the same return.

### **Additional Risk Factors for Unrated Bonds**

- These are Bonds issued without a credit rating by any credit rating agencies and you may need to assess the credit risks associated with the issuer on your own.
- Generally unrated Bonds have small issue size in the market and carry higher risk of default, liquidity, volatility, vulnerability to economic cycles and non-payment of principal and coupon.

### **Additional Risk Factors for High Yield/ Below Investment Grade Bonds/ Non-Investment Grade Bonds**

- Non-investment grade bonds are rated below BBB- or Baa3 by established rating agencies and some unrated bonds may be high yield.
- Non-investment grade bonds typically carry higher risk of default, liquidity, volatility, vulnerability to economic cycles and non-payment of principal and coupon.

### **Additional Risk Factors for Bail-In Bonds**

- All or part of the bonds may be cancelled or converted into shares (or other instruments), or their terms may be changed, by the relevant authorities if the issuer starts to face difficulties in its operations or performance of its functions. You may lose all your investment in the bonds. Please read the risk factors in the offering document of the bonds carefully.

### **Concentration of Non-Investment Grade Bonds in your Portfolio**

- High concentration of non-investment grade bond investments over liquid investment portfolio is not advisable. General rule of thumb of more than 20% of non-investment grade bonds over liquid assets declared will pose a higher risk.

**Documents that you must receive from us:**

- Customer Profile Form"
- Transaction Form
- Bond Information Sheet
- Goal Planner Report
- Risk Profiling Questionnaire"

"Not applicable if previous version has been provided within the past one year

**Please read all documents provided. For full details of the risks applicable to Bonds, please refer to the risk disclosures set out in the Bank's Investment Account Opening Booklet and/or the relevant offering document. You should ensure regular portfolio review to keep up to date with the latest credit quality of the bonds held and its concentration in one's portfolio.**

**Declaration**

I confirm that I agree with the content stated above. I understand that this disclosure section does not equate to an endorsement by HSBC Bank (Singapore) Limited that the product is suitable to me. I have read and understood the information contained in this document (including the product features and all relevant risks).

## **Dual Currency Plus (DCP)**

### **Why you may select this product**

- You are indifferent towards foreign currency risk as both the currency pair will be of use to you.
- You have investment views in FX and want to use DCP for this investment purpose.

### **Key risks that you must understand before purchasing this product**

#### **1. Nature of Product**

The DCP is a dual currency investment product that offers me the potential to earn higher returns through investing in a currency-linked option. By selecting a currency pair I am comfortable with and indifferent to holding, it allows me to take advantage of exchange rate movements to earn potentially higher returns. In exchange for this enhanced return, I will give the Bank the right to repay my investment and return in either the base or linked currency at maturity depending on exchange rate movements in respect of the currency pair. Where the proceeds are repayable in the linked currency, the principal and return on investment (calculated in the base currency) are converted to the linked currency at a pre-agreed conversion rate.

#### **2. Early Withdrawal**

The tenor of the DCP is fixed. I will receive the principal sum and return on investment (in the base or linked currency) in full only if the DCP is held to maturity. I cannot terminate or withdraw the DCP prior to maturity without the consent of the Bank. In the event that the Bank gives such consent, the Bank may impose such conditions as it may determine.

#### **3. Risks**

The DCP is inherently speculative in nature and carry risks. In particular:

##### **Foreign currency risk**

Foreign currency market movements are unpredictable and may result in my receiving on maturity of the DCP an amount in the linked currency which, if converted at the prevailing exchange rate back to my original base currency, is less than the amount of the base currency initially invested.

##### **Country Risk**

I may also suffer a loss as a result of foreign exchange controls imposed by the country issuing the foreign currency paid. Repayment or payment of amounts due to me may be delayed or prevented by exchange controls or other actions imposed by governmental or regulatory bodies.

#### **4. Reliability of Information**

I understand that the Bank's market views, if given (whether express or implied), are based on information believed to be reliable at that time. I will not hold the Bank responsible or liable if actual market movements adversely affect my investment in DCP.

#### **5. Final Term Sheet**

Upon my agreement to proceed with the transaction, a final term sheet setting out the confirmed terms of the transaction entered will be sent to me. I agree that the final term sheet shall be conclusive of the terms of the transaction entered by me and shall be binding on me.

#### **6. Changes in residency**

Any changes in your country of residency may result in foreign currency exchange risks and foreign tax implications. In some cases it may mean you cannot continue with the investment anymore. Please consult your tax consultant for more information on your tax obligations and how a change in your country of residency may impact you.

#### **7. Risk mismatch**

In the event that the product selected is / are of higher risk rating than your risk profile, you are aware that you are taking a higher risk than what you may be comfortable with.

### **Documents that you must receive from us:**

- Product Sheet\*
- Term Sheet
- ABS Guide on "What You Should Know About Investment Products"
- MAS Guide on "Making sense of Structured Notes"
- DCP Terms and Conditions\*
- Risk Profiling Questionnaire^
- Customer Profile Form^
- Goal Planner Report

^Not applicable if previous version has been provided within the past one year\*

Not applicable for renewal

## **Please read all documents provided.**

### **Declaration**

My Relationship Manager has explained the features and risk involved in a DCP investment and I am willing to accept the foreign exchange risk on my principal and return on investment for the opportunity to earn enhanced returns.

I hereby declare that, in relation to all current and future DCP investments transacted/to be transacted with the Bank, I am and will be transacting for my own account and not on behalf of any other person or entity. Prior to me transacting on such DCP investments for an account other than my own, I undertake to inform the Bank immediately so as to allow the Bank, at its absolute discretion, to refuse to enter into such transactions with me.

I hereby agree to be bound by the final Term Sheet, Dual Currency Plus Terms and Conditions and the Terms and Conditions Governing Personal Deposit Accounts (in particular, the section relating to 'foreign currency time deposit'.

I confirm that the Bank is authorised to debit funds in my designated account/s on or before the Start Date (which will be agreed and stipulated in the Final Term Sheet) in order that the above DCP transaction may be completed.

I am encouraged to seek financial advice from a financial adviser before making a commitment to invest in the Dual Currency Plus. In the event that I choose not to seek advice from a financial adviser, I should consider whether the Dual Currency Plus is suitable for me.

I understand that I am required to open an Renminbi Everyday Global Account (or such other account as may be required by the Bank) with the Bank, for the purpose of debiting and crediting of any Renminbi denominated DCP transaction proceeds. I understand that any withdrawals of Renminbi from the Renminbi Everyday Global Account (or such other account as may be required by the Bank) shall only be by way of foreign exchange conversion into non-Renminbi denominated currency(ies) and the prevailing terms and conditions governing Everyday Global Accounts and Renminbi deposit accounts will apply. For details of the terms and conditions governing Everyday Global Accounts and Renminbi deposit accounts, please refer to [www.hsbc.com.sg](http://www.hsbc.com.sg).

I understand that Deposit Insurance Scheme means that Singapore dollar deposits of non-bank depositors are insured by the Singapore Deposit Insurance Corporation, for up to SGD 75,000 in aggregate per depositor per Scheme member by law. Foreign currency deposits, dual currency investments, structured deposits and other investment products are not insured.

I understand that the Account and related services are provided to me on the basis that I am NOT a (1) resident, (2) citizen, (3) company incorporated in a state in the United States of America ("US") or an overseas branch of such a company or (4) taxpayer of the US, whether for US foreign exchange transactions laws or for any other purposes and that I am not acting as agent on behalf of any US resident(s), US citizen(s), US company/ies (or its/their branches) or US taxpayer(s). I undertake to immediately notify the bank should I become or be deemed to be a resident, citizen, company (or a branch of a company) or taxpayer of the US at any future time, in which circumstances the bank may be obliged to redeem or terminate the contracts/transactions I previously entered into.

I declare that I am not a citizen and/or resident of the countries (including but not limited to Canada) who are not permitted to invest in the funds as set out in the documents referred to in above. I undertake to inform the Bank immediately if I become a citizen and/ or resident of these countries, in which circumstances I may be obliged to redeem the units of the respective funds or terminate the contracts/transactions I previously entered into.

I acknowledge that I have been furnished copies of (1) ABS guide on "What You Should Know About Investment Products" and (2) MAS guide on "Understanding Structured Notes" for my reference.

I confirm that I agree with the content stated above. I understand that this disclosure section does not equate to an endorsement by HSBC Bank (Singapore) Limited that the product is suitable to me. I have read and understood the information contained in this document (including the product features and all the relevant risks.